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**BUYER PROFILE**

Please fill out and send, email or fax the profile information back to Truforte Business Group so we may better serve you. (ALL INFORMATION IS CONFIDENTIAL)

DATE: \_\_\_\_\_  
NAME: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_  
CITY: \_\_\_\_\_ ST \_\_\_\_\_ ZIP \_\_\_\_\_  
PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_  
CELL: \_\_\_\_\_ E-MAIL: \_\_\_\_\_  
BUSINESS CALLED ON: \_\_\_\_\_ LISTING # \_\_\_\_\_

**Business Objectives**

1. What type of business are you looking for? \_\_\_\_\_
2. How soon are to planning to purchase a business: (Please check one)  
\_\_\_\_ As soon as possible \_\_\_\_ 1 to 3 months \_\_\_\_ 3 to 6 months \_\_\_\_ 6 months or more
3. How long have you been looking? (Please check one)  
\_\_\_\_ Ongoing search \_\_\_\_ 1 to 3 months \_\_\_\_ 3 to 6 months \_\_\_\_ 6 months or more
4. Have you ever owned and operated a business? (Please check one) \_\_\_\_ Yes \_\_\_\_ No

**Financial Objectives**

5. What price range are you considering? (Please check one)  
\_\_\_\_ \$50,000 to \$150,000 \_\_\_\_ \$150,000 to \$250,000 \_\_\_\_ \$250,000 to \$500,000  
\_\_\_\_ \$500,000 to 1 million \_\_\_\_ 1 Million or more
6. Funds available to invest: \_\_\_\_\_ Source of funds: \_\_\_\_\_
7. What kind of net income is desired? (Please check one)  
\_\_\_\_ \$50,000 to \$75,000 \_\_\_\_ \$75,000 to \$100,000 \_\_\_\_ \$100,000 to \$150,000  
\_\_\_\_ \$150,000 to \$250,000 \_\_\_\_ \$250,000 or more
8. FINANCIAL STATEMENT (Required by some sellers to view detail) (Included) \_\_\_\_ Yes \_\_\_\_ No
9. RESUME OR BIO (Required by some sellers to view detail) (Included) \_\_\_\_ Yes \_\_\_\_ No
10. CREDIT REPORT (May be requested) (Included) \_\_\_\_ Yes \_\_\_\_ No

**Personal Considerations**

11. Anyone else assisting you in your decision? \_\_\_\_\_
12. What times are best to contact you? \_\_\_\_\_
13. How would you like us to contact you? \_\_\_\_ Fax \_\_\_\_ Tel \_\_\_\_ Email

**Source of Contact:**

14. Have you visited our website: [www.trufortebusinessgroup.com](http://www.trufortebusinessgroup.com)? \_\_\_\_ Yes \_\_\_\_ No

Other: \_\_\_\_\_